

FACT BOOK
2007/4-2012/3

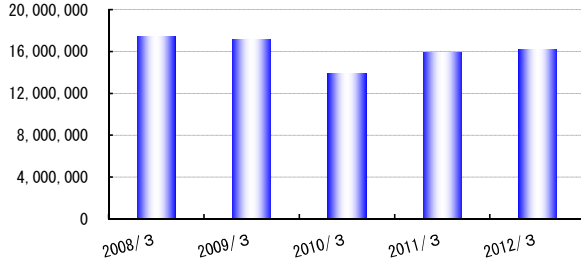
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Selected financial indicator (consolidated)

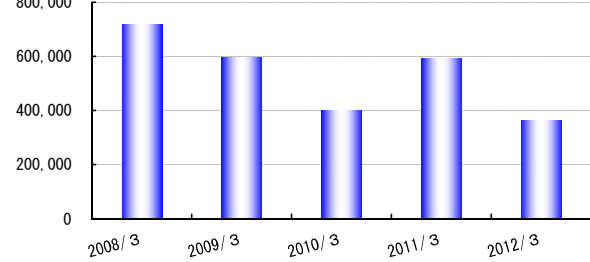
◆主要財務指標(連結)

		2008/3	2009/3	2010/3	2011/3	2012/3
Net sales 売上高	(thousands of yen) (千円)	17,459,490	17,167,980	13,875,312	15,945,772	16,256,474
Gross profit 売上総利益	(thousands of yen) (千円)	2,795,224	2,622,480	2,330,661	2,705,745	2,582,809
Selling, general and administrative expenses 販売費及び一般管理費	(thousands of yen) (千円)	2,075,406	2,025,214	1,931,618	2,111,823	2,221,193
Operating income 営業利益	(thousands of yen) (千円)	719,818	597,265	399,042	593,921	361,615
Ordinary income 経常利益	(thousands of yen) (千円)	696,551	563,913	352,985	602,883	184,470
Net income or (loss) 当期純利益又は当期純損失(▲)	(thousands of yen) (千円)	308,604	▲ 358,197	67,293	▲ 1,151,509	▲ 419,042
Net assets 純資産額	(thousands of yen) (千円)	9,856,570	9,140,841	9,127,826	7,728,811	7,118,275
Total assets 総資産額	(thousands of yen) (千円)	19,628,180	18,009,103	17,129,475	15,432,516	18,860,853
Net assets per share 1株当たり純資産額	(yen) (円)	1,623.72	1,505.17	1,502.31	1,269.10	1,167.92
Net income or (loss) per share 1株当たり当期純利益又は当期純損失(▲)	(yen) (円)	51.40	▲ 59.67	11.21	▲ 191.82	▲ 69.81
Number of employees 従業員数	(Persons) (名)	471	485	491	527	543

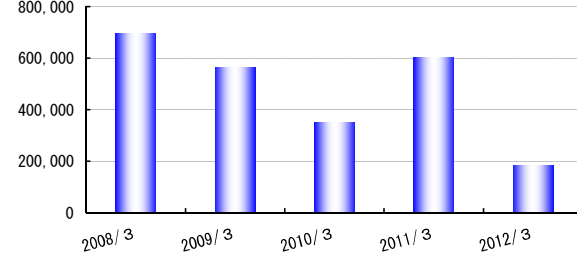
Net sales (Unit: thousands of yen)
売上高 (単位: 千円)



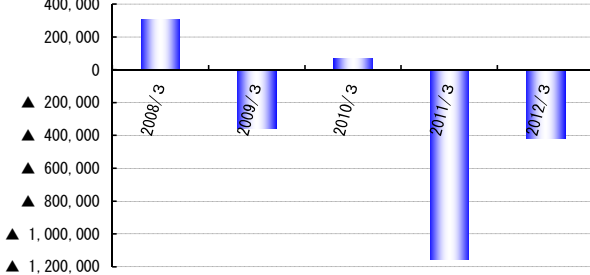
Operating income
営業利益 (単位: 千円)



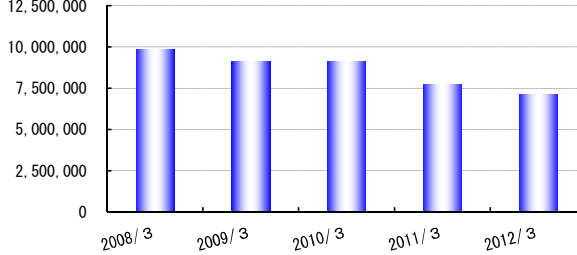
Ordinary income (Unit: thousands of yen)
経常利益 (単位: 千円)



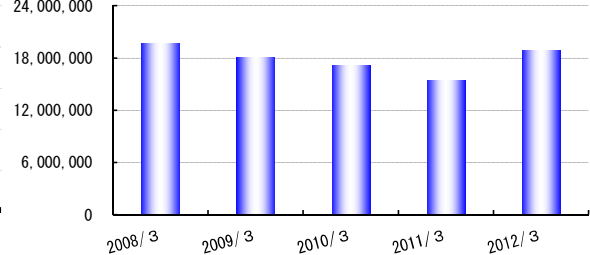
Net income or (loss) (Unit: thousands of yen)
当期純利益又は当期純損失(▲) (単位: 千円)



Net assets (Unit: thousands of yen)
純資産額 (単位: 千円)



Total assets (Unit: thousands of yen)
総資産額 (単位: 千円)

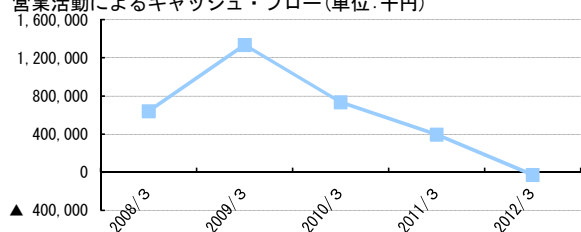


Cash flows (consolidated)

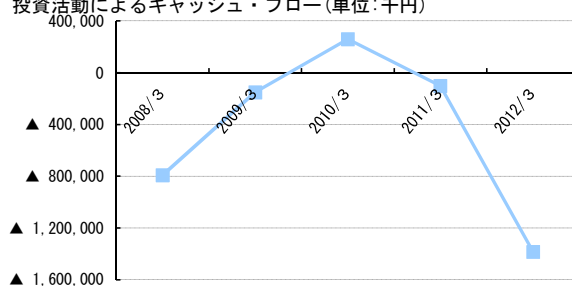
◆キャッシュ・フローの状況(連結)

	2008/3	2009/3	2010/3	2011/3	2012/3
Net cash and provided by(used in) operating activities (thousands of yen) 営業活動によるキャッシュ・フロー (千円)	640,504	1,335,561	734,766	396,902	▲ 27,448
Net cash and provided by(used in) investment activities (thousands of yen) 投資活動によるキャッシュ・フロー (千円)	▲ 790,838	▲ 150,462	258,926	▲ 102,305	▲ 1,385,689
Net cash and provided by(used in) financing activities (thousands of yen) 財務活動によるキャッシュ・フロー (千円)	▲ 517,460	▲ 593,552	▲ 931,776	▲ 924,165	1,090,443
Cash and cash equivalents at end of period (thousands of yen) 現金及び現金同等物の期末残高 (千円)	1,436,118	1,939,549	2,003,098	1,327,666	996,408

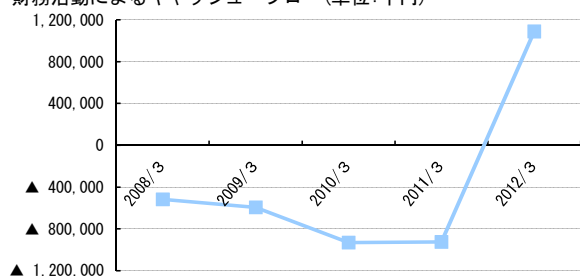
Net cash and provided by(used in) operating activities (Unit: thousands of yen)
営業活動によるキャッシュ・フロー(単位:千円)



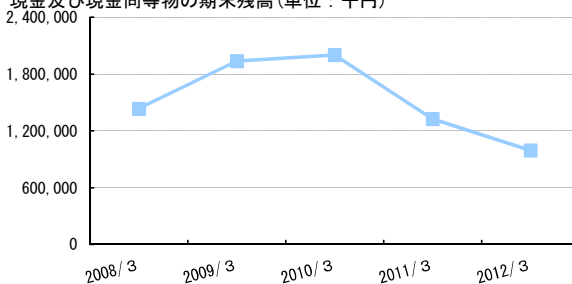
Net cash and provided by(used in) investment activities (Unit: thousands of yen)
投資活動によるキャッシュ・フロー(単位:千円)



Net cash and provided by(used in) financing activities (Unit: thousands of yen)
財務活動によるキャッシュ・フロー(単位:千円)



Cash and cash equivalents at end of period
現金及び現金同等物の期末残高(単位:千円)



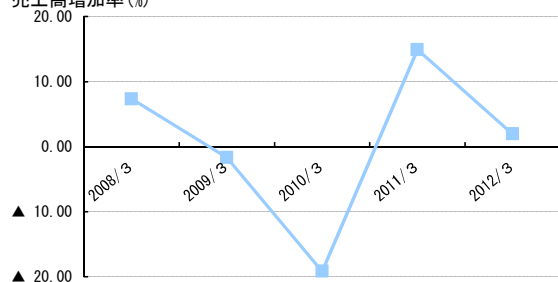
Growth (consolidated)
◆成長性指標(連結)

	2008/3	2009/3	2010/3	2011/3	2012/3
Net sales growth rate 売上高増加率 (%)	7.3	▲ 1.7	▲ 19.2	14.9	1.9
Total assets growth rate 総資産増加率 (%)	▲ 2.0	▲ 8.2	▲ 4.9	▲ 9.9	22.2
Net assets growth rate 純資産増加率 (%)	▲ 0.3	▲ 7.3	▲ 0.1	▲ 15.3	▲ 7.9

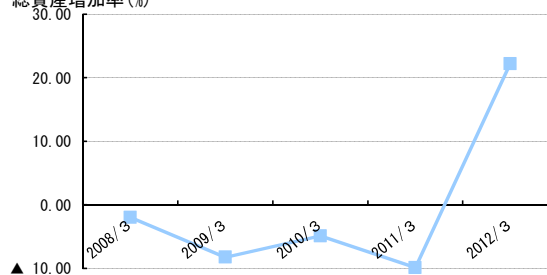
※Compare the same period of the previous year.

※各期間を前年同期と比較。

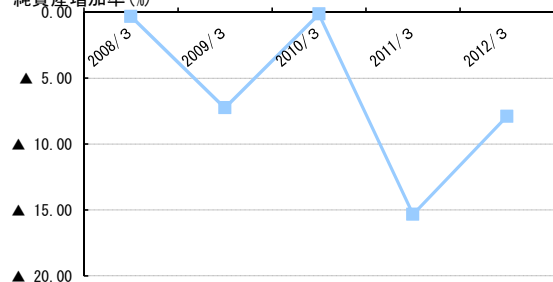
Net sales growth rate
売上高増加率 (%)



Total assets growth rate
総資産増加率 (%)



Net assets growth rate
純資産増加率 (%)

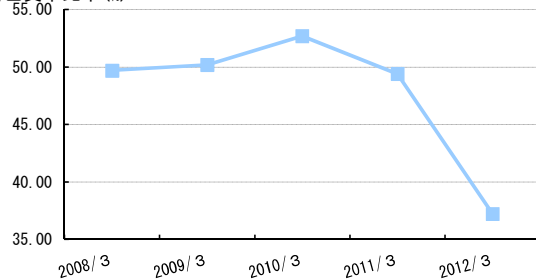


Stability (consolidated)

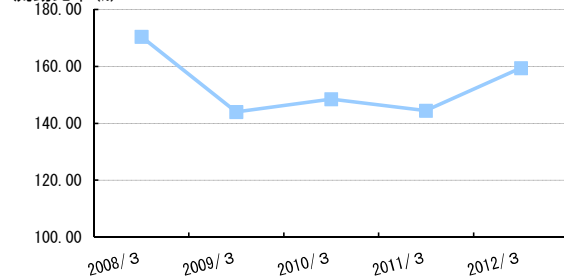
◆安定性指標(連結)

	2008/3	2009/3	2010/3	2011/3	2012/3
Equity ratio 自己資本比率 (%)	49.7	50.2	52.7	49.4	37.2
Current ratio (Total current assets / Total current liabilities) 流動比率 (流動資産合計/流動負債合計) (%)	170.4	144.1	148.5	144.4	159.5
Non-current ratio (Total non-current assets / Net assets) 固定比率 (固定資産合計/純資産額) (%)	132.5	132.1	120.6	128.4	181.8
Liabilities ratio (Total liabilities/Net assets) 負債比率 (負債合計/純資産額) (%)	100.2	98.1	88.7	101.1	167.5
Interest coverage ratio (Net cash and provided by (used in) operating activities/Interest expenses) インタレスト・カバレッジ・レシオ (営業活動によるキャッシュ・フロー/支払利息) (倍)	7.1	15.6	9.6	6.4	-

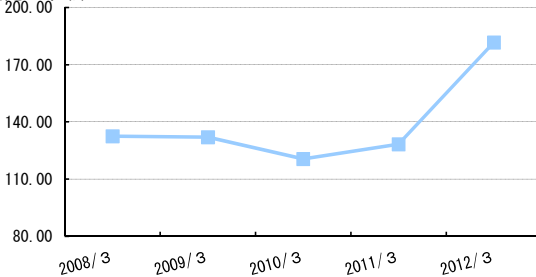
Equity ratio
自己資本比率 (%)



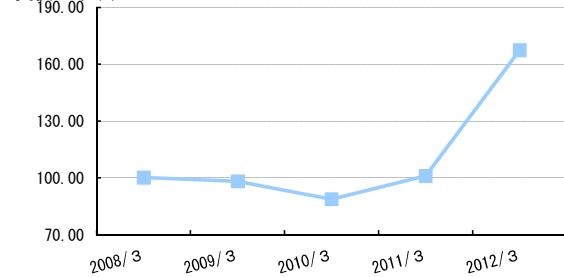
Current ratio
流動比率 (%)



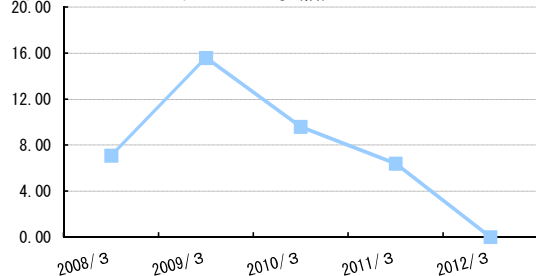
Non-current ratio
固定比率 (%)



Liabilities ratio
負債比率 (%)



Interest coverage ratio
インタレスト・カバレッジ・レシオ (倍)

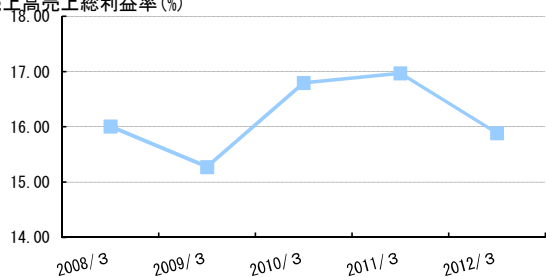


Profitability(consolidated)

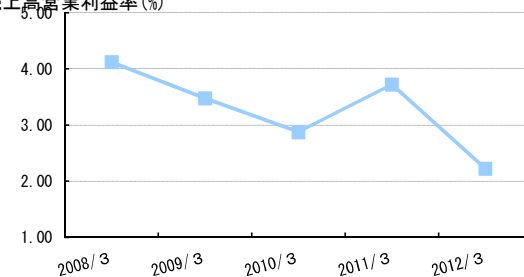
◆収益性指標(連結)

	2008/3	2009/3	2010/3	2011/3	2012/3
Gross profit ratio 売上高売上総利益率 (%)	16.0	15.3	16.8	17.0	15.9
Operating income ratio 売上高営業利益率 (%)	4.1	3.5	2.9	3.7	2.2
Ordinary income ratio 売上高経常利益率 (%)	4.0	3.3	2.5	3.8	1.1
Net income ratio 売上高当期純利益率 (%)	1.8	▲ 2.1	0.5	▲ 7.2	▲ 2.6
Return on assets ROA 総資産利益率 (%)	1.6	▲ 2.0	0.4	▲ 7.5	▲ 2.2
Return on equity ROE 自己資本利益率 (%)	3.2	▲ 3.8	0.7	▲ 13.8	▲ 5.7

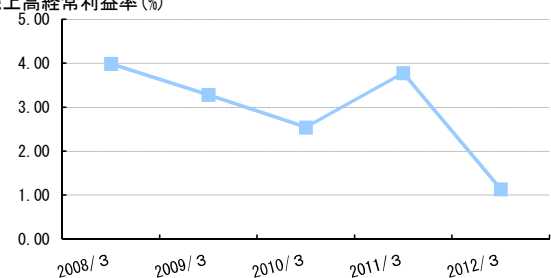
Gross profit ratio
売上高売上総利益率 (%)



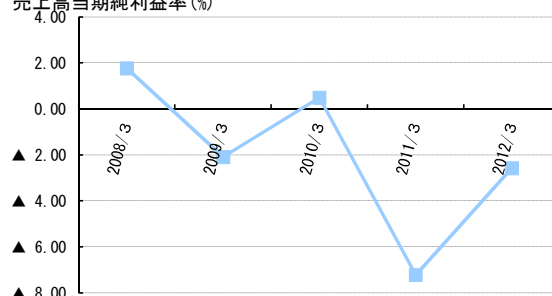
Operating income ratio
売上高営業利益率 (%)



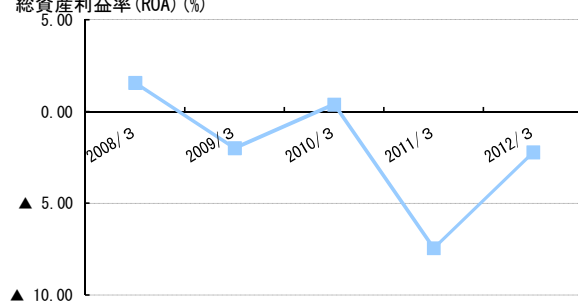
Ordinary income ratio
売上高経常利益率 (%)



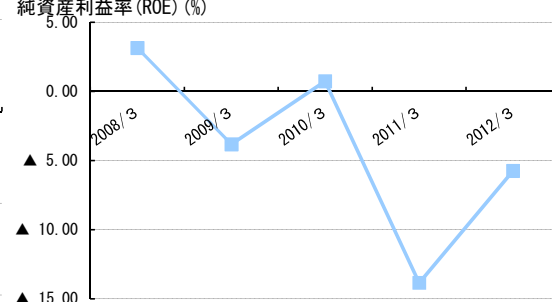
Net income ratio
売上高当期純利益率 (%)



Return on assets
総資産利益率 (ROA) (%)



Return on equity
純資産利益率 (ROE) (%)

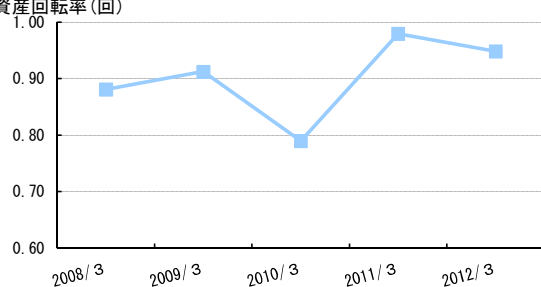


Efficiency (consolidated)

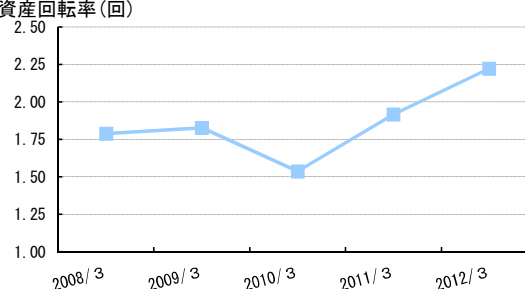
◆効率性指標(連結)

	2008/3	2009/3	2010/3	2011/3	2012/3
Total assets turnover (Net sales/Total assets) 総資産回転率 (売上高/総資産額) (回)	0.88	0.91	0.79	0.98	0.95
Net assets turnover (Net sales/Net assets) 純資産回転率 (売上高/純資産額) (回)	1.79	1.83	1.54	1.92	2.22
Property, plant and equipment turnover (Net sales/ Total Property, plant and equipment) 有形固定資産回転率 (売上高/有形固定資産合計) (回)	1.57	1.67	1.46	1.88	1.76
Note and accounts receivable turnover (Net sales/Note and accounts receivable) 売上債権回転率 (売上高/売上債権) (回)	4.67	4.88	4.49	5.00	4.65

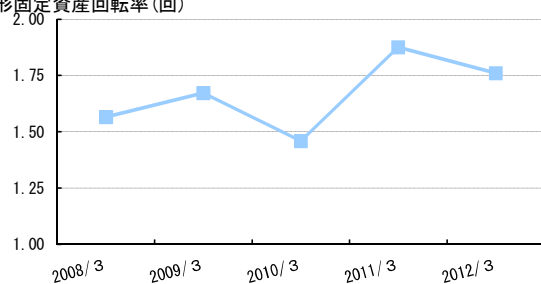
Total assets turnover
総資産回転率(回)



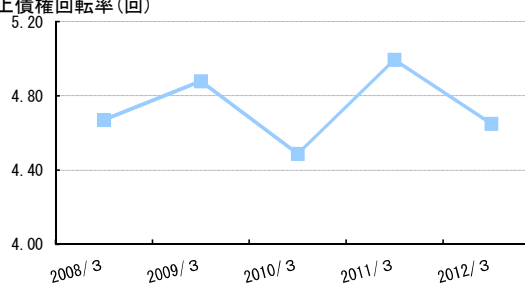
Net assets turnover
純資産回転率(回)



Property, plant and equipment turnover
有形固定資産回転率(回)

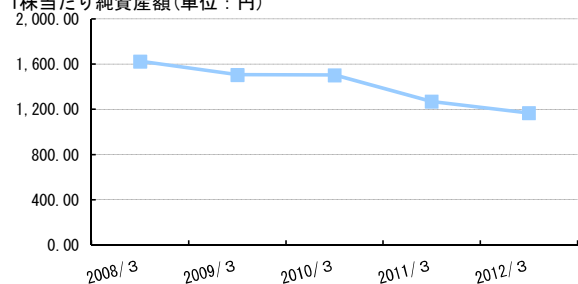


Note and accounts receivable turnover
売上債権回転率(回)

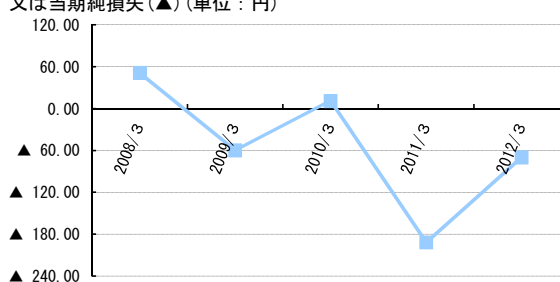


	2008/3	2009/3	2010/3	2011/3	2012/3
Net assets per share (yen) 1株当たり純資産額 (円)	1,623.72	1,505.17	1,502.31	1,269.10	1,167.92
Net income or (loss) per share (yen) 1株当たり当期純利益又は当期純損失(▲) (円)	51.40	▲ 59.67	11.21	▲ 191.82	▲ 69.81

Net assets per share (Unit: yen)
1株当たり純資産額(単位: 円)



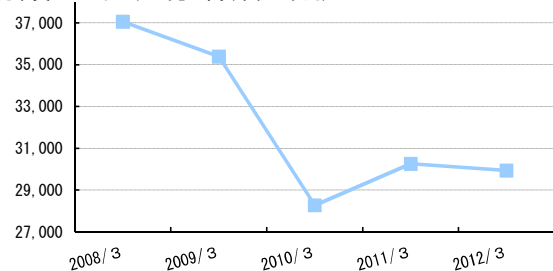
Net income or (loss) per share (Unit: yen)
1株当たり当期純利益
又は当期純損失(▲)(単位: 円)



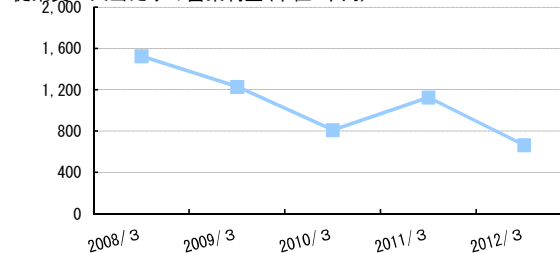
Per employee (consolidated)
 ◆従業員一人当たりの指標(連結)

	2008/3	2009/3	2010/3	2011/3	2012/3
Net sales per employee (thousands of yen) 従業員一人当たり売上高 (千円)	37,068	35,397	28,259	30,257	29,938
Operating income per employee (thousands of yen) 従業員一人当たり営業利益 (千円)	1,528	1,231	812	1,126	665
Net income or (loss) per employee (thousands of yen) 従業員一人当たり当期純利益又は当期純損失(▲) (千円)	655	▲ 738	137	▲ 2,185	▲ 771

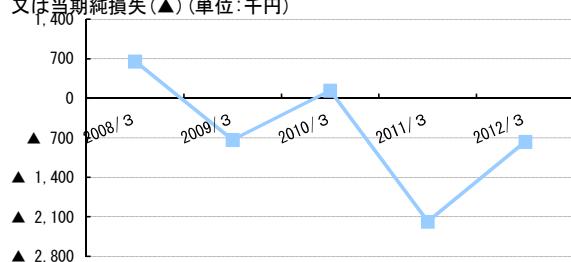
Net sales per employee (Unit: thousands of yen)
 従業員一人当たりの売上高(単位:千円)



Operating income per employee
 (Unit: thousands of yen)
 従業員一人当たりの営業利益(単位:千円)



Net income or (loss) per employee
 (Unit: thousands of yen)
 従業員一人当たりの当期純利益
 又は当期純損失(▲)(単位:千円)



Business segment (consolidated)

◆部門別(連結)

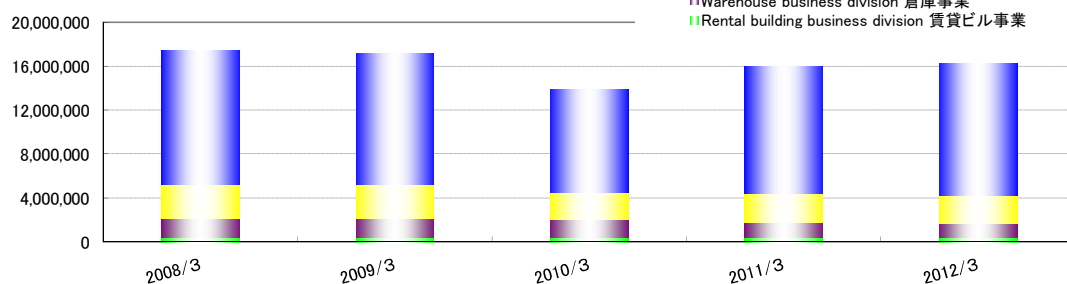
Net sales by business segment

●部門別売上高●

	2008/3	2009/3	2010/3	2011/3	2012/3	
Packaging business division 梱包事業	(thousands of yen) (千円)	12,180,485	11,893,624	9,330,831	11,554,924	12,049,835
Transportation business division 運輸事業	(thousands of yen) (千円)	3,179,942	3,166,263	2,545,944	2,588,475	2,518,994
Warehouse business division 倉庫事業	(thousands of yen) (千円)	1,680,732	1,690,519	1,580,879	1,384,899	1,269,952
Rental building business division 賃貸ビル事業	(thousands of yen) (千円)	418,329	417,574	417,656	417,472	417,692
Total 合計	(thousands of yen) (千円)	17,459,490	17,167,980	13,875,312	15,945,772	16,256,474

Net sales by business segment(Unit: thousands of yen)

部門別売上高(単位:千円)



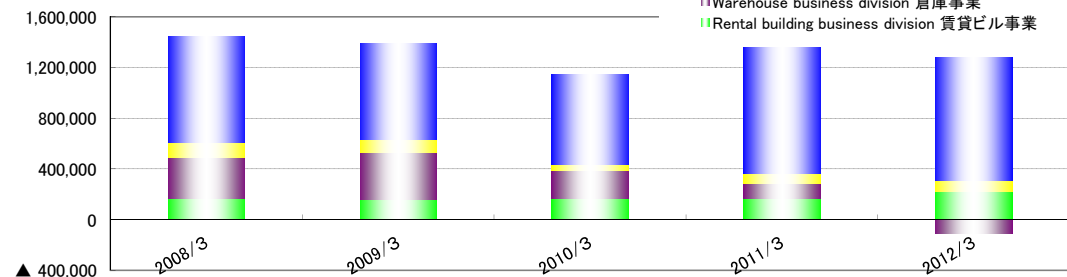
Operating income by business segment

●部門別セグメント利益●

	2008/3	2009/3	2010/3	2011/3	2012/3	
Packaging business division 梱包事業	(thousands of yen) (千円)	839,019	759,129	711,683	996,362	973,887
Transportation business division 運輸事業	(thousands of yen) (千円)	112,473	104,208	48,621	79,199	85,491
Warehouse business division 倉庫事業	(thousands of yen) (千円)	329,137	368,092	217,479	114,686	▲ 103,969
Rental building business division 賃貸ビル事業	(thousands of yen) (千円)	166,300	160,529	168,855	169,817	222,004
Elimination 消去又は全社	(thousands of yen) (千円)	▲ 727,114	▲ 794,694	▲ 747,596	▲ 766,144	▲ 815,798
Total 合計	(thousands of yen) (千円)	719,818	597,265	399,042	593,921	361,615

Operating income by business segment(Unit: thousands of yen)

部門別セグメント利益(単位:千円)



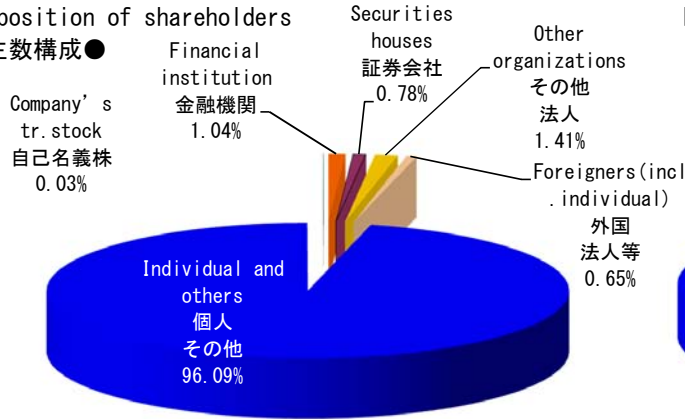
Status of shareholdings (As of March 31, 2012)
◆株式等の状況(平成24年3月31日現在)

【Number of share held】 【発行済株式の総数】
 【Number of shareholders】 【株主数】

6,006,373
 3,058

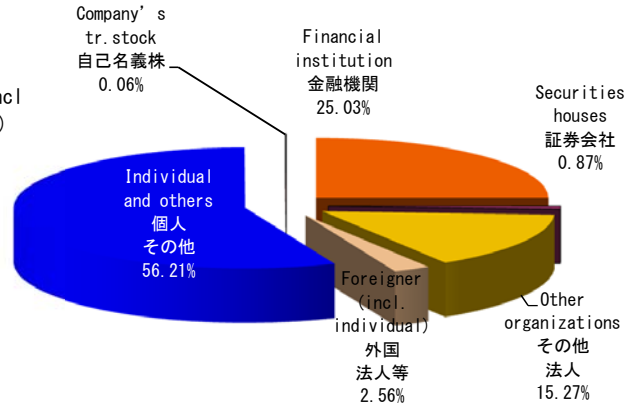
A composition of shareholders

●株主数構成●



Possession stocks constitution

●所有株式数構成●



A chief shareholder (As of March 31, 2012)
 大株主(2012年3月31日現在)

A shareholder name 株主名	The number of the possession stocks 所有株式数	Ratio of shareholding 持株比率
	1,000Units 千株	%
Masahide Miura 三浦正英	460	7.66
Japan Trustee Services Bank, Ltd. 日本トラスティ・サービス信託銀行(株)	346	5.77
SANRITSU KYOUEIKAI サンリツ共栄会	249	4.15
Sumitomo Mitsui Banking Corporation (株)三井住友銀行	183	3.06
The Sumitomo Trust and Banking Co., Ltd. 住友信託銀行(株)	181	3.02
Resona Bank, Limited. (株)りそな銀行	169	2.82
NIHON KENSETSU CO. LTD 日本建設(株)	134	2.24
The Bank of Tokyo-Mitsubishi UFJ, Ltd. (株)三菱東京UFJ銀行	132	2.20
Mizuho Bank, Ltd. (株)みずほ銀行	111	1.86
CBNY DFA INTL SMALL CAP VALUE PORTFOLIO (A permanent agent: Citibank Japan Ltd.) (常任代理人: シティバンク銀行(株))	104	1.75

※住友信託銀行(株)は、平成24年4月1日をもって、中央三井信託銀行(株)及び中央三井アセット信託銀行(株)と合併し、商号を「三井住友信託銀行(株)」に変更しております。

Stock price range/Trading volume 株価の推移/出来高

