

FACT BOOK
2011/4-2016/3



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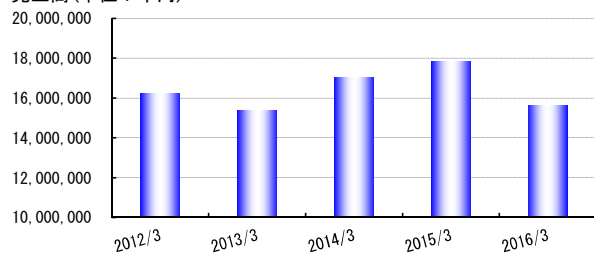
Selected financial indicator (consolidated)

◆主要財務指標(連結)

| | | 2012/3 | 2013/3 | 2014/3 | 2015/3 | 2016/3 |
|--|--------------------|------------|------------|------------|------------|------------|
| Net sales | (thousands of yen) | 16,256,474 | 15,381,693 | 17,062,915 | 17,830,782 | 15,647,252 |
| 売上高 | (千円) | | | | | |
| Gross profit | (thousands of yen) | 2,582,809 | 2,316,878 | 2,864,158 | 3,044,785 | 3,033,530 |
| 売上総利益 | (千円) | | | | | |
| Selling, general and administrative expenses | (thousands of yen) | 2,221,193 | 2,290,308 | 2,330,849 | 2,479,349 | 2,264,516 |
| 販売費及び一般管理費 | (千円) | | | | | |
| Operating income | (thousands of yen) | 361,615 | 26,570 | 533,308 | 565,436 | 769,014 |
| 営業利益 | (千円) | | | | | |
| Ordinary income or (loss) | (thousands of yen) | 184,470 | ▲ 113,994 | 344,754 | 385,616 | 627,748 |
| 経常利益又は経常損失(▲) | (千円) | | | | | |
| Profit (loss) attributable to owners of parent | (thousands of yen) | ▲ 419,042 | ▲ 239,658 | 108,110 | 126,859 | 305,506 |
| 親会社株主に帰属する当期純利益又は当期純損失(▲) | (千円) | | | | | |
| Net assets | (thousands of yen) | 7,118,275 | 6,751,330 | 6,983,957 | 7,070,083 | 7,047,203 |
| 純資産額 | (千円) | | | | | |
| Total assets | (thousands of yen) | 18,860,853 | 22,978,111 | 22,852,966 | 21,323,409 | 20,269,907 |
| 総資産額 | (千円) | | | | | |
| Net assets per share | (yen) | 1,167.92 | 1,109.49 | 1,148.46 | 1,162.03 | 1,157.51 |
| 1株当たり純資産額 | (円) | | | | | |
| Net income or (loss) per share | (yen) | ▲ 69.81 | ▲ 39.92 | 18.01 | 21.13 | 50.90 |
| 1株当たり当期純利益又は当期純損失(▲) | (円) | | | | | |
| Number of employees | (Persons) | 543 | 531 | 497 | 478 | 375 |
| 従業員数 | (名) | | | | | |

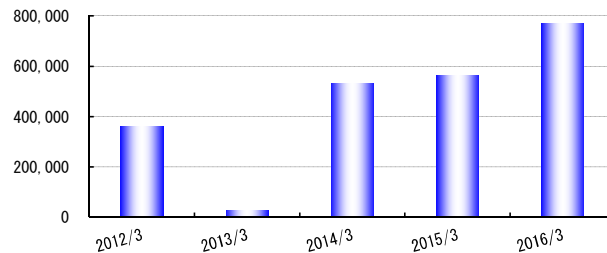
Net sales (Unit: thousands of yen)

売上高 (単位: 千円)



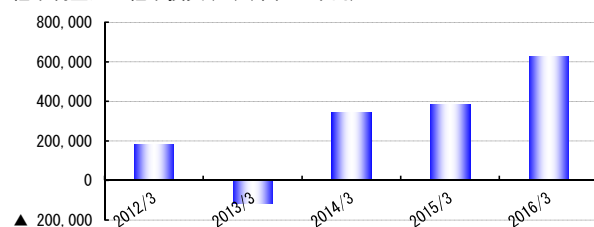
Operating income

営業利益 (単位: 千円)



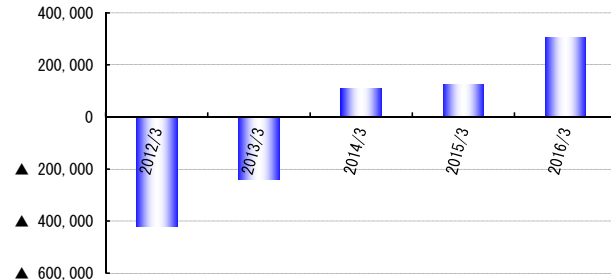
Ordinary income or (loss) (Unit: thousands of yen)

経常利益又は経常損失(▲) (単位: 千円)



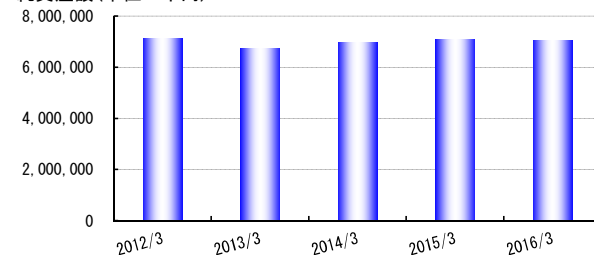
Profit (loss) attributable to owners of parent (Unit: thousands of yen)

親会社株主に帰属する当期純利益又は当期純損失(▲) (単位: 千円)



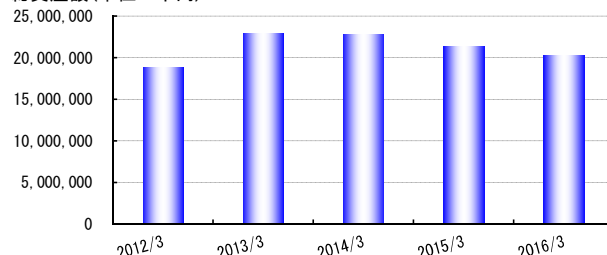
Net assets (Unit: thousands of yen)

純資産額 (単位: 千円)



Total assets (Unit: thousands of yen)

総資産額 (単位: 千円)

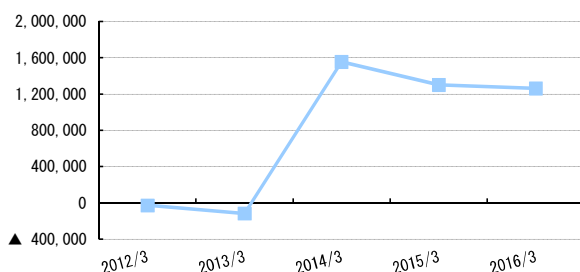


Cash flows (consolidated)

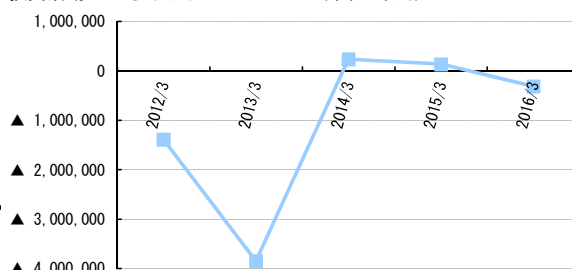
◆キャッシュ・フローの状況(連結)

| | 2012/3 | 2013/3 | 2014/3 | 2015/3 | 2016/3 |
|---|-------------|-------------|-------------|-------------|-------------|
| Net cash and provided by(used in) operating activities (thousands of yen) 営業活動によるキャッシュ・フロー (千円) | ▲ 27,448 | ▲ 117,707 | 1,553,302 | 1,299,277 | 1,262,003 |
| Net cash and provided by(used in) investment activities (thousands of yen) 投資活動によるキャッシュ・フロー (千円) | ▲ 1,385,689 | ▲ 3,849,107 | 237,195 | 137,330 | ▲ 314,321 |
| Net cash and provided by(used in) financing activities (thousands of yen) 財務活動によるキャッシュ・フロー (千円) | 1,090,443 | 5,085,486 | ▲ 1,124,642 | ▲ 1,903,595 | ▲ 1,027,771 |
| Cash and cash equivalents at end of period (thousands of yen) 現金及び現金同等物の期末残高 (千円) | 996,408 | 2,146,902 | 2,877,372 | 2,477,329 | 2,384,847 |

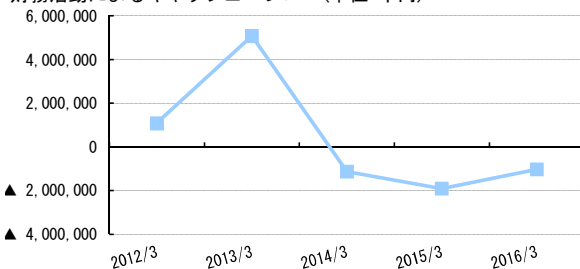
Net cash and provided by(used in) operating activities (Unit: thousands of yen)
営業活動によるキャッシュ・フロー(単位:千円)



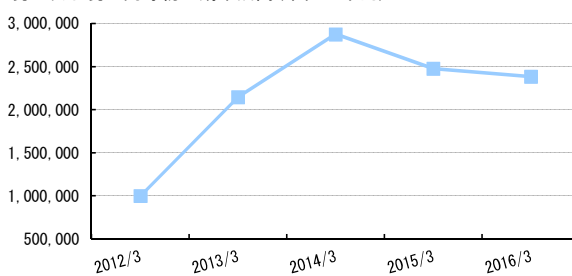
Net cash and provided by(used in) investment activities (Unit: thousands of yen)
投資活動によるキャッシュ・フロー(単位:千円)



Net cash and provided by(used in) financing activities (Unit: thousands of yen)
財務活動によるキャッシュ・フロー(単位:千円)



Cash and cash equivalents at end of period
現金及び現金同等物の期末残高(単位:千円)

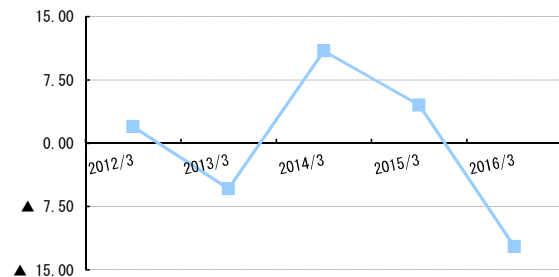


Growth (consolidated)
◆成長性指標(連結)

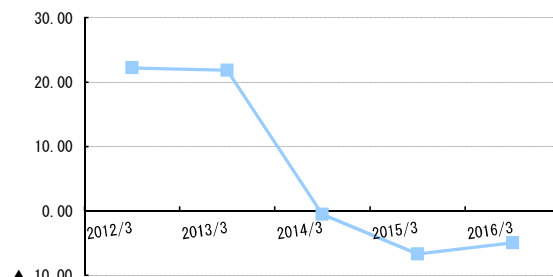
※Compare the same period of the previous year.
 ※各期間を前年同期と比較。

| | 2012/3 | 2013/3 | 2014/3 | 2015/3 | 2016/3 |
|--|--------|--------|--------|--------|--------|
| Net sales growth rate 売上高増減率 (%) | 1.9 | ▲ 5.4 | 10.9 | 4.5 | ▲ 12.2 |
| Total assets growth rate 総資産増減率 (%) | 22.2 | 21.8 | ▲ 0.5 | ▲ 6.7 | ▲ 4.9 |
| Net assets growth rate 純資産増減率 (%) | ▲ 7.9 | ▲ 5.2 | 3.4 | 1.2 | ▲ 0.3 |

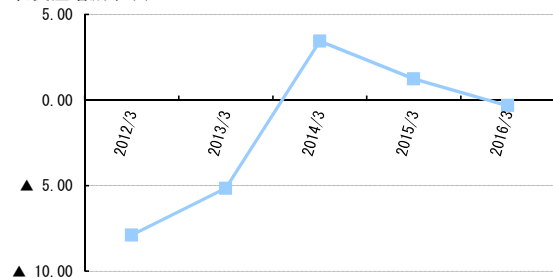
Net sales growth rate
売上高増減率 (%)



Total assets growth rate
総資産増減率 (%)



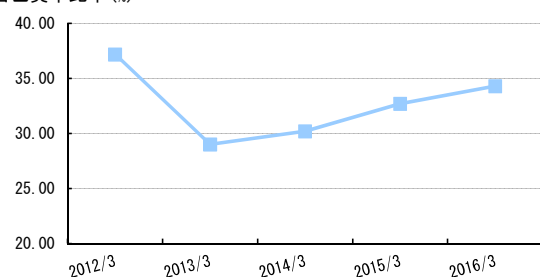
Net assets growth rate
純資産増減率 (%)



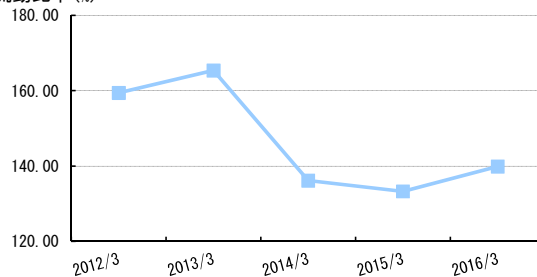
Stability (consolidated)
◆安定性指標(連結)

| | 2012/3 | 2013/3 | 2014/3 | 2015/3 | 2016/3 |
|---|--------|--------|--------|--------|--------|
| Equity ratio 自己資本比率 (%) | 37.2 | 29.0 | 30.2 | 32.7 | 34.3 |
| Current ratio (Total current assets / Total current liabilities) 流動比率 (流動資産合計/流動負債合計) (%) | 159.5 | 165.4 | 136.1 | 133.3 | 139.9 |
| Non-current ratio (Total non-current assets / Net assets) 固定比率 (固定資産合計/純資産額) (%) | 181.8 | 244.4 | 224.0 | 212.8 | 207.8 |
| Liabilities ratio (Total liabilities/Net assets) 負債比率 (負債合計/純資産額) (%) | 167.5 | 243.6 | 230.2 | 204.3 | 190.3 |
| Interest coverage ratio (Net cash and provided by (used in) operating activities/Interest expenses) インタレスト・カバレッジ・レシオ (営業活動によるキャッシュ・フロー/支払利息) (倍) | - | - | 7.2 | 6.8 | 7.6 |

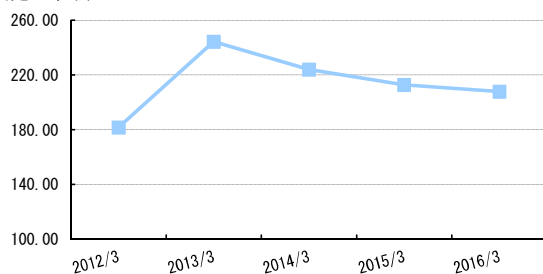
Equity ratio
自己資本比率 (%)



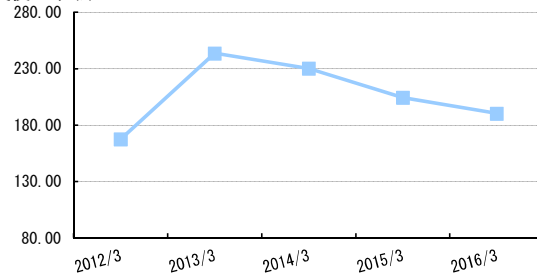
Current ratio
流動比率 (%)



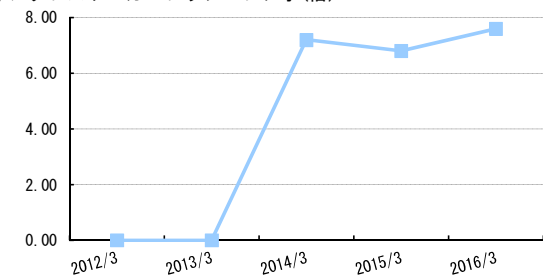
Non-current ratio
固定比率 (%)



Liabilities ratio
負債比率 (%)



Interest coverage ratio
インタレスト・カバレッジ・レシオ (倍)

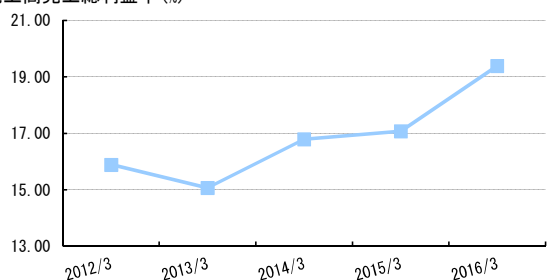


Profitability(consolidated)

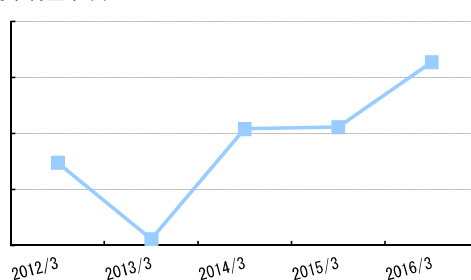
◆収益性指標(連結)

| | 2012/3 | 2013/3 | 2014/3 | 2015/3 | 2016/3 |
|--|--------|--------|--------|--------|--------|
| Gross profit ratio 売上高売上総利益率 (%) | 15.9 | 15.1 | 16.8 | 17.1 | 19.4 |
| Operating income ratio 売上高営業利益率 (%) | 2.2 | 0.2 | 3.1 | 3.2 | 4.9 |
| Ordinary income ratio 売上高経常利益率 (%) | 1.1 | ▲ 0.7 | 2.0 | 2.2 | 4.0 |
| Net income ratio 売上高当期純利益率 (%) | ▲ 2.6 | ▲ 1.6 | 0.6 | 0.7 | 2.0 |
| Return on assets ROA 総資産利益率 (%) | ▲ 2.4 | ▲ 1.1 | 0.5 | 0.6 | 1.5 |
| Return on equity ROE 自己資本利益率 (%) | ▲ 5.7 | ▲ 3.5 | 1.6 | 1.8 | 4.4 |

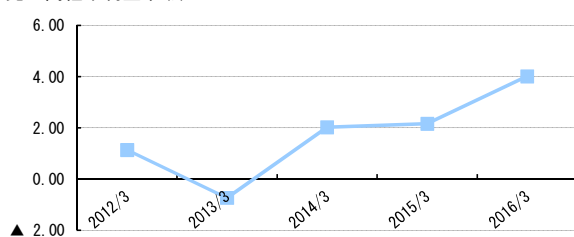
Gross profit ratio
売上高売上総利益率 (%)



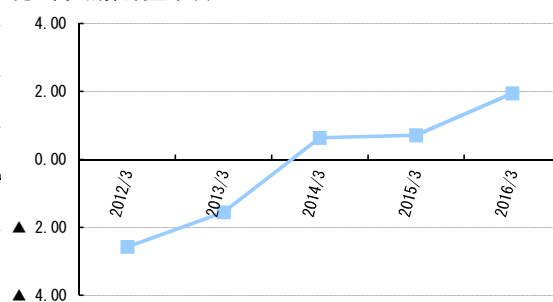
Operating income ratio
売上高営業利益率 (%)



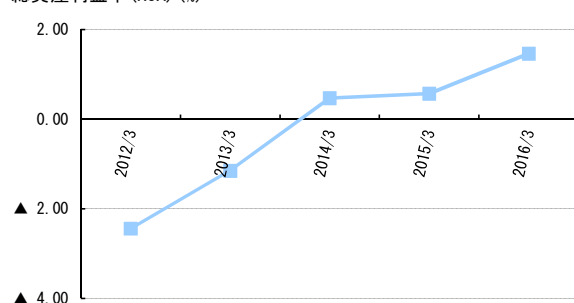
Ordinary income ratio
売上高経常利益率 (%)



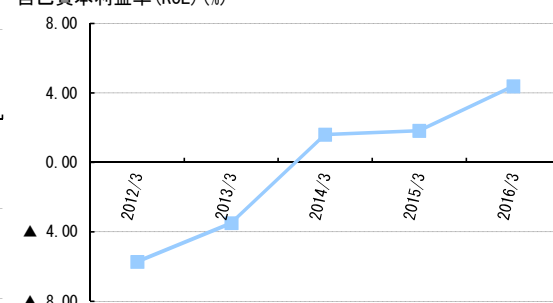
Net income ratio
売上高当期純利益率 (%)



Return on assets
ROA
総資産利益率 (%)



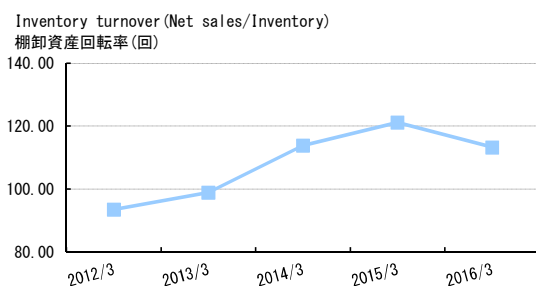
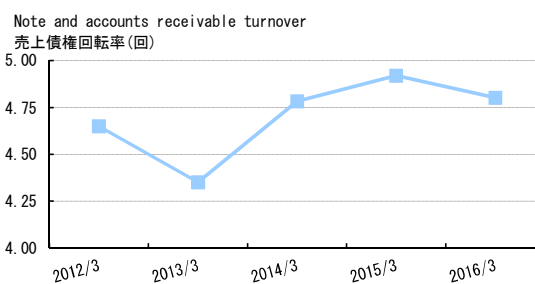
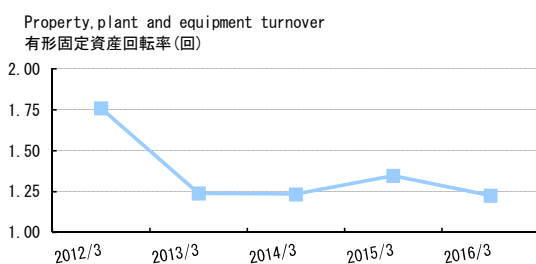
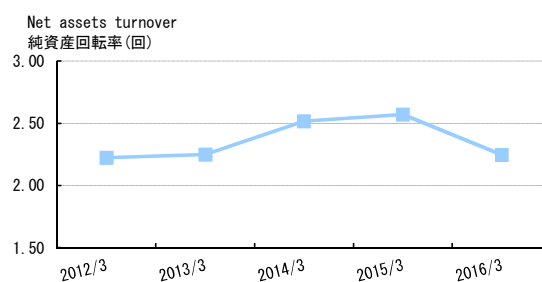
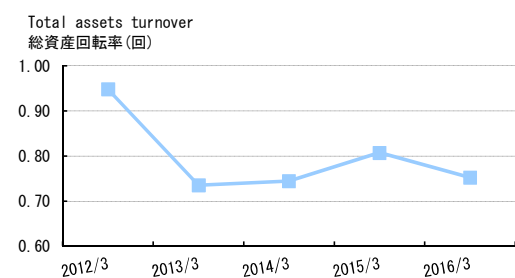
Return on equity
ROE
自己資本利益率 (%)



Efficiency (consolidated)

◆ 効率性指標 (連結)

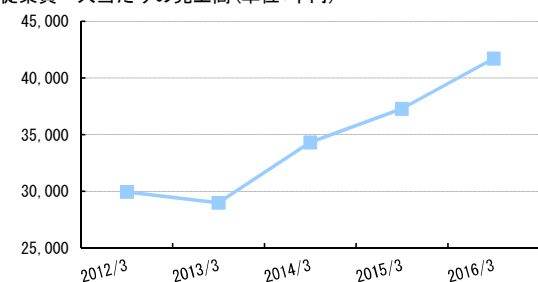
| | 2012/3 | 2013/3 | 2014/3 | 2015/3 | 2016/3 |
|--|--------|--------|--------|--------|--------|
| Total assets turnover (Net sales/Total assets) 総資産回転率 (売上高/総資産額) (回) | 0.95 | 0.74 | 0.74 | 0.81 | 0.75 |
| Net assets turnover (Net sales/Net assets) 純資産回転率 (売上高/純資産額) (回) | 2.22 | 2.25 | 2.52 | 2.57 | 2.25 |
| Property, plant and equipment turnover (Net sales/Total Property, plant and equipment) 有形固定資産回転率 (売上高/有形固定資産合計) (回) | 1.76 | 1.24 | 1.23 | 1.35 | 1.23 |
| Note and accounts receivable turnover (Net sales/Note and accounts receivable) 売上債権回転率 (売上高/売上債権) (回) | 4.65 | 4.35 | 4.78 | 4.92 | 4.80 |
| Inventory turnover (Net sales/Inventory) 棚卸資産回転率 (売上高/棚卸資産額) (回) | 93.49 | 98.87 | 113.85 | 121.16 | 113.28 |



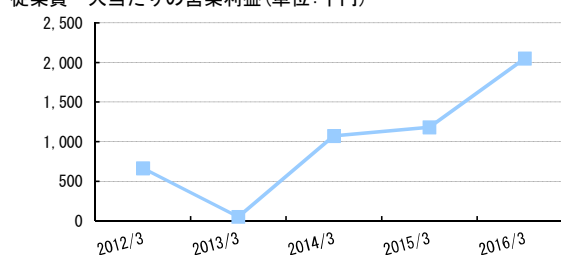
Per employee (consolidated)
◆従業員一人当たりの指標(連結)

| | 2012/3 | 2013/3 | 2014/3 | 2015/3 | 2016/3 |
|---|--------|--------|--------|--------|--------|
| Net sales per employee (thousands of yen) 従業員一人当たり売上高 (千円) | 29,938 | 28,967 | 34,331 | 37,302 | 41,726 |
| Operating income per employee (thousands of yen) 従業員一人当たり営業利益 (千円) | 665 | 50 | 1,073 | 1,182 | 2,050 |
| Net income or (loss) per employee (thousands of yen) 従業員一人当たり当期純利益又は当期純損失(▲) (千円) | ▲ 771 | ▲ 451 | 217 | 265 | 814 |

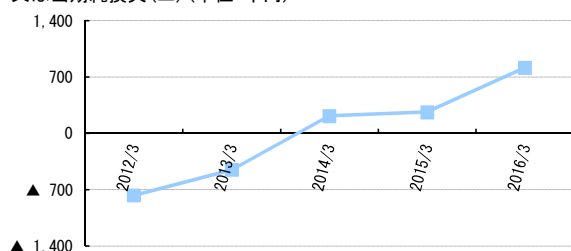
Net sales per employee (Unit: thousands of yen)
 従業員一人当たりの売上高(単位:千円)



Operating income per employee
 (Unit: thousands of yen)
 従業員一人当たりの営業利益(単位:千円)



Net income or (loss) per employee
 (Unit: thousands of yen)
 従業員一人当たりの当期純利益
 又は当期純損失(▲)(単位:千円)

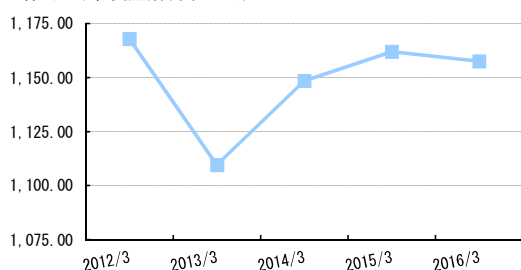


Per share (consolidated)

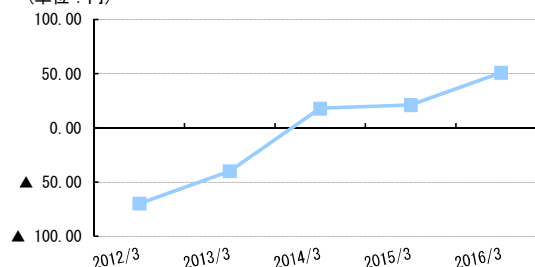
◆一株当たりの指標(連結)

| | 2012/3 | 2013/3 | 2014/3 | 2015/3 | 2016/3 |
|---|----------|----------|----------|----------|----------|
| Net assets per share (yen) 1株当たり純資産額 (円) | 1,167.92 | 1,109.49 | 1,148.46 | 1,162.03 | 1,157.51 |
| Net income or (loss) per share (yen) 1株当たり当期純利益又は当期純損失(▲) (円) | ▲ 69.81 | ▲ 39.92 | 18.01 | 21.13 | 50.90 |

Net assets per share (Unit: yen)
 1株当たり純資産額(単位:円)



Net income or (loss) per share (Unit: yen)
 1株当たり当期純利益又は当期純損失(▲)
 (単位:円)



Business segment (consolidated)

◆部門別(連結)

Net sales by business segment

●部門別売上高●

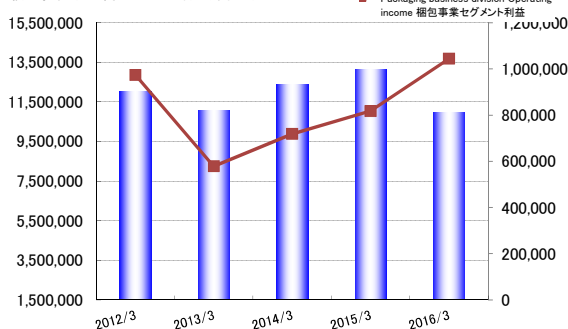
| | | 2012/3 | 2013/3 | 2014/3 | 2015/3 | 2016/3 |
|---|----------------------------|------------|------------|------------|------------|------------|
| Packaging business division 梱包事業 | (thousands of yen) (千円) | 12,049,835 | 11,058,088 | 12,410,585 | 13,131,019 | 10,974,847 |
| Transportation business division 運輸事業 | (thousands of yen) (千円) | 2,518,994 | 2,621,121 | 2,726,068 | 2,699,667 | 2,486,361 |
| Warehouse business division 倉庫事業 | (thousands of yen) (千円) | 1,269,952 | 1,285,167 | 1,509,197 | 1,682,569 | 1,914,275 |
| Rental building business division 賃貸ビル事業 | (thousands of yen) (千円) | 417,692 | 417,315 | 417,064 | 317,525 | 271,768 |
| Total 合計 | (thousands of yen) (千円) | 16,256,474 | 15,381,693 | 17,062,915 | 17,830,782 | 15,647,252 |

Operating income by business segment

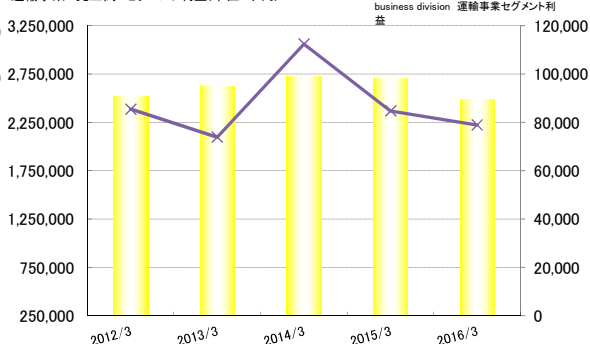
●部門別セグメント利益●

| | | 2012/3 | 2013/3 | 2014/3 | 2015/3 | 2016/3 |
|---|----------------------------|-----------|-----------|-----------|-----------|-----------|
| Packaging business division 梱包事業 | (thousands of yen) (千円) | 973,887 | 578,844 | 718,949 | 817,555 | 1,043,907 |
| Transportation business division 運輸事業 | (thousands of yen) (千円) | 85,491 | 73,959 | 112,410 | 84,814 | 78,889 |
| Warehouse business division 倉庫事業 | (thousands of yen) (千円) | ▲ 103,969 | ▲ 65,057 | 205,206 | 305,822 | 361,770 |
| Rental building business division 賃貸ビル事業 | (thousands of yen) (千円) | 222,004 | 211,355 | 238,182 | 152,495 | 82,404 |
| Elimination 消去又は全社 | (thousands of yen) (千円) | ▲ 815,798 | ▲ 772,531 | ▲ 741,083 | ▲ 795,252 | ▲ 797,958 |
| Total 合計 | (thousands of yen) (千円) | 361,615 | 26,570 | 533,665 | 565,436 | 769,014 |

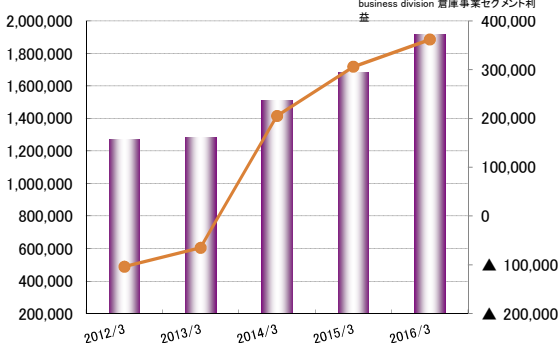
Net sales and Operating income by Packaging business division (Unit: thousands of yen)
梱包事業 売上高・セグメント利益(単位:千円)



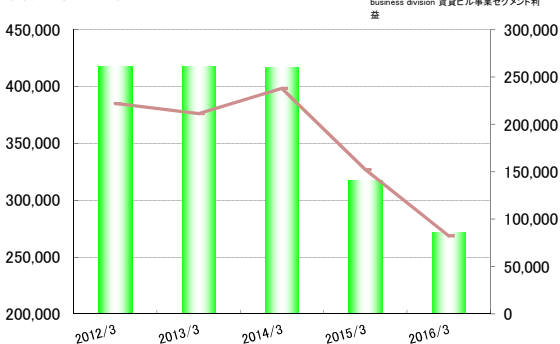
Net sales and Operating income by Transportation business division (Unit: thousands of yen)
運輸事業 売上高・セグメント利益(単位:千円)



Net sales and Operating income by Warehouse business division (Unit: thousands of yen)
倉庫事業 売上高・セグメント利益(単位:千円)



Net sales and Operating income by Rental building business division (Unit: thousands of yen)
賃貸ビル事業 売上高・セグメント利益(単位:千円)



Status of shareholdings ◆株式等の状況

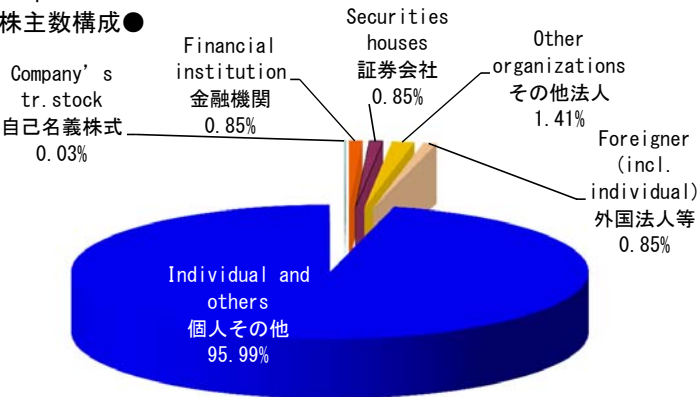
●株式等の状況(2016年3月31日現在) Status of shareholdings(As of march 31, 2016)

発行済株式の総数 Number of share held
株主数 Number of shareholders

6,006,373 株
3,046 名

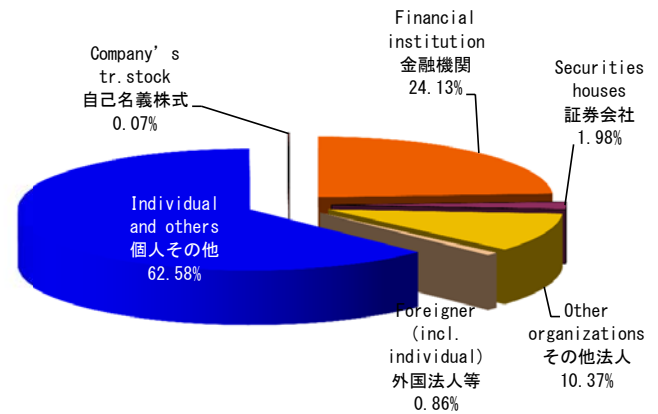
A composition of shareholders

●株主数構成●



Possession stocks constitution

●所有株式数構成●



A chief shareholder (As of March 31, 2016)
大株主(2016年3月31日現在)

| A shareholder name 株主名 | The number of the possession stocks 所有株式数 | Ratio of shareholding 持株比率 |
|--|--|-------------------------------|
| | 1,000Units 千株 | % |
| Masahide Miura 三浦正英 | 460 | 7.66 |
| Japan Trustee Services Bank, Ltd. 日本トラスティ・サービス信託銀行(株) | 338 | 5.64 |
| SANRITSU KYOUEIKAI サンリツ共栄会 | 330 | 5.51 |
| Sumitomo Mitsui Banking Corporation (株)三井住友銀行 | 183 | 3.06 |
| Sumitomo Mitsui Trust Bank, Limited. 三井住友信託銀行(株) | 181 | 3.02 |
| Resona Bank, Limited. (株)りそな銀行 | 169 | 2.82 |
| Takeshi Nojima 野島 岳史 | 143 | 2.39 |
| NIHON KENSETSU CO. LTD 日本建設(株) | 134 | 2.24 |
| The Bank of Tokyo-Mitsubishi UFJ, Ltd. (株)三菱東京UFJ銀行 | 132 | 2.20 |
| Mizuho Bank, Ltd. (株)みずほ銀行 | 111 | 1.86 |

Trading volume/Stock price range (As of March 31, 2016)

出来高/株価の推移(2016年3月31日現在)

